



Standard Certificate of Circulation

For the 6 issues distributed between 1st January 2007 and 31st December 2007

**Business
Magazines**

Food Ingredients, Health & Nutrition

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The Primary Market Sector for this publication is:

Food & Canning

Title Change

Before 26th April 2007 this publication was known as:
Food Ingredients & Analysis International / IHN

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All data carried in this certificate is derived from a Return of Circulation approved by ABC on: 27th February 2008 on behalf of the publisher: William Reed Business Media Ltd The publisher has certified that the data has been reported in accordance with ABC rules. ABC will audit the data and if any material error or omission is found, an audit report will be issued giving details of the error or omission.

For details of audit reports issued or the rules and procedures, please contact ABC.

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Food Ingredients, Health & Nutrition

Certificate of Average Net Circulation for the 6 issues distributed between 1st January 2007 and 31st December 2007

	Net Total	United Kingdom	Other Countries
TOTAL AVERAGE NET CIRCULATION PER ISSUE	8, 779	1, 412	7, 367
Total Average Net Newstrade Sales Per Issue	-	-	-

Analysis for the Audit Issue cover dated November/Decemb and distributed on 7th December 2007

Total Net Circulation		8, 777	1, 508	7, 269
Newstrade and other Single Copy Sales	Total	-	-	-
At Full Cover Price/NTT		-	-	-
At a Lower Rate		-	-	-
Paid and Controlled	Total	-	-	-
see terms of control on page 3. Sources for all addressees are less than 3 years old.				
At Full Rate		-	-	-
At between 50% and 100% of Full Rate		-	-	-
At less than 50% of Full Rate		-	-	-
Single Copy Subscription Sales	Total	130	37	93
At Full Rate		33	13	20
At between 50% and 100% of Full Rate		97	24	73
At less than 50% of Full Rate		-	-	-
Multiple Copy Subscription Sales	Total	17	17	-
At Full Rate		-	-	-
At between 50% and 100% of Full Rate		17	17	-
At less than 50% of Full Rate		-	-	-
Bulk Sales	Total	-	-	-
At Full Rate		-	-	-
At between 50% and 100% of Full Rate		-	-	-
At less than 50% of Full Rate		-	-	-
Society/Association/Organisation Circulation	Total	-	-	-
Paid optional single copies		-	-	-
Unpaid single copies (Written Requests)		-	-	-
Unpaid single copies (Electronic Requests)		-	-	-
Unpaid single copies (Telephone Requests)		-	-	-
Non-optional single copies		-	-	-
Controlled Free Circulation	Total	7, 952	1, 305	6, 647
see terms of control on page 3. Sources for all addressees are less than 3 years old.				
Individual Written Requests		1, 072	458	614
Individual Electronic Requests		-	-	-
Individual Telephone Requests		269	269	-
Company Written Requests		-	-	-
Company Electronic Requests		-	-	-
Company Telephone Requests		578	578	-
Non-requested by name		6, 033	-	6, 033
Non-requested by job title / function		-	-	-
Non-Controlled Free Circulation	Total	678	149	529
By Name		678	149	529
Not by name		-	-	-

Duplication: The level of duplication on the mailing list for the audit issue was: 1%

Miscellaneous data:

The Basic Cover Price for the audit issue was: Not Applicable

The United Kingdom Basic Annual Rate for Subscriptions for the audit issue was: £94.00

The range of annual other countries subscription rates for the audit issue was: £116.00 to £123.00

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Society / Association / Organisation Circulation

None

Controlled Circulation - Terms of Control in audit period

Directors, Presidents, General Managers, Chief Executive Officers,
Proprietors/Owners, Managers, Consultants, Chemists, Food Technologists,
Buyers and other individuals involved in food quality control, food research
and development, food technology and analysis, food processing and
manufacture, ingredient formulation, nutrition and dietary supplements.

Age of source data for the Audit Issue

Category by quantity	Total	0-1 yr	1-2 yrs	2-3 yrs
Total	1,919	1,648	134	137
Individual Requests	1,341	1,070	134	137
Company Requests	578	578	-	-

Category by percentage	Total	0-1 yr	1-2 yrs	2-3 yrs
Total	100.0	85.9	7.0	7.1
Individual Requests	69.9	55.8	7.0	7.1
Company Requests	30.1	30.1	-	-

Actual Distribution Dates for issues distributed during the audit period

Variations for issues with a variance of more than 10% above (+) or below (-) the average net circulation

Bulk Sales for issues with Bulk Sales representing 10% or above of the circulation for that issue

Cover Date/ID	Distribution Date	Net Circ.	Variance %	Bulk %	Cover Date/ID	Distribution Date	Net Circ.	Variance %	Bulk %
January/February	14-Feb-2007	8,777	-	-					
March/April	01-Apr-2007	8,780	-	-					
May/June	31-May-2007	8,777	-	-					
July/August	07-Aug-2007	8,777	-	-					
September/Octob	03-Oct-2007	8,785	-	-					
November/Decemb	07-Dec-2007	8,777	-	-					

Other Bulk Distribution. (Please note, these copies are NOT included in the circulation of any issue)

None